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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/08 MM/DD/YY	AND ENDING	12/31/08 MM/DD/YY
A. RE	GISTRANT IDENTIFICA	<b>FION</b>	
NAME OF BROKER-DEALER: Downer	& Company, LLC		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			FIRM I.D. NO.
60 State Street, 11th Floor			
	(No. and Street)		
Boston	MA		02109
(City)	(State)	(	(Zip Code) <sup>1</sup>
NAME AND TELEPHONE NUMBER OF I Arthur G. Gottlieb	PERSON TO CONTACT IN REG	ARD TO THIS RE	PORT 617-482-6200
			(Area Code - Telephone Number)
B. AC	COUNTANT IDENTIFICA	TION	
INDEPENDENT PUBLIC ACCOUNTANT Wallace Niedzwiecki	whose opinion is contained in thi  (Name - if individual, state last, first,	· · · · · · · · · · · · · · · · · · ·	
84 Andrew Lane	Holliston	MA	01746
(Address)	PROCESSED	SECURITICS AND EXC	HANGE COMMISSIBAP Code)
CHECK ONE:	MAR 1 3 2009	1	
Certified Public Accountant		FEB 2	7 2009
☐ Public Accountant	THOMSON REUTERS	BRANCH OF RE	EGISTRATIONS
☐ Accountant not resident in Ur	nited States or any of its possessio	ns02 EXAMIN.	
	FOR OFFICIAL USE ONL		

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



## OATH OR AFFIRMATION

Ι, _	Arthur G. Gottlieb	,	swear (or affirm) that, to the best of
my	knowledge and belief the accompanying fine Downer & Company, LLC	cial statement and supporting sche	dules pertaining to the firm of
of	December 31	20.08 are true and co	rrect. I further swear (or affirm) that
	ther the company nor any partner, proprietor		•
	ssified solely as that of a customer, except as		y proprietary interest in any account
Cia	ssified solely as that of a customer, except as	onows:	
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		Si	gnature
		Managing Dire	ector
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	Notary Public Hy 20 201	7	
Thi	s report ** contains (check all applicable box	s):	
	(a) Facing Page.	,	
	(b) Statement of Financial Condition.		
	(c) Statement of Income (Loss).		
	(d) Statement of Changes in Financial Cond	ion.	
	(e) Statement of Changes in Stockholders' l		rs' Capital.
	(f) Statement of Changes in Liabilities Sub-	- ·	•
	(g) Computation of Net Capital.		
	(h) Computation for Determination of Reser	e Requirements Pursuant to Rule 1	5c3-3.
	(i) Information Relating to the Possession of		
	(j) A Reconciliation, including appropriate		
	Computation for Determination of the R		
	(k) A Reconciliation between the audited an	•	
	consolidation.		
	(1) An Oath or Affirmation.		
_	(m) A copy of the SIPC Supplemental Repor		
	(n) A report describing any material inadequa		cisted since the date of the previous audit

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

### OATH OR AFFIRMATION

I, Arthur Gottlieb, swear (or affirm) that, to the best of my knowledge and belief, the accompanying statement of financial condition pertaining to the firm of Downer & Company, LLC, as of December 31, 2008, is true and correct. I further swear (or affirm) that neither the Company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer.

Arthur Gottlieb Director

Notary Public Any 20, 2015

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C.

## AUDITED STATEMENT OF FINANCIAL CONDITION

DATE--DECEMBER 31, 2008

DOWNER & COMPANY, LLC (Name of Respondent)

60 State Street, Boston, Massachusetts 02109 (Address of Principal Executive Office)

Arthur Gottlieb
Managing Director
Downer & Company, LLC
60 State Street
Boston, Massachusetts 02109
(Name and address of person authorized to receive notices and communications from the Securities and Exchange Commission)

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# Wallace Niedzwiecki

Certified Public Accountant
84 Andrew Lane, Holliston, MA 01746
(508) 429-1919
wncpa@mindspring.com

## REPORT OF INDEPENDENT AUDITOR

The Partners of Downer & Company, LLC Downer & Company, LLC

I have audited the accompanying statement of financial condition of Downer & Company, LLC as of December 31, 2008 and 2007. This statement of financial condition is the responsibility of the Company's management. My responsibility is to express an opinion on this statement of financial condition based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition. I believe that my audit of the statement of financial condition provides a reasonable basis for my opinion.

In my opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Downer & Company, LLC at December 31, 2008 and 2007, in conformity with accounting principles generally accepted in the United States of America.

February 24, 2009

Walfare New Wooder
Wallace Niedzwiecki

# STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2008 AND 2007

### **ASSETS**

A00270		
	2,008	2,007
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,560,532	\$ 789,312
Accounts receivable	3,143,531	3,008,108
Employee advances	1,800	
Prepaid expenses	<u>82,283</u>	45,629
TOTAL CURRENT ASSETS	\$ 4,788,146	\$ 3,843,049
PROPERTY and EQUIPMENT - at cost		
Office equipment	\$ 336,295	\$ 333,972
Leasehold improvements	95,230	97,657
Computer	303,664	301,097
Total	735,189	732,726
Less accumulated depreciation	(602,425)	(580,653)
NET PROPERTY and EQUIPMENT	\$ 132,764	\$ 152,073
OTHER ASSETS		
Investments	49,462	49,462
Deposits	131,187	132,518
TOTAL OTHER ASSETS	180,649	181,980
TOTAL ASSETS	\$ <u>5,101,559</u>	\$ <u>4,177,102</u>
LIABILITIES & PARTNE	RS' EQUITY	
CURRENT LIABILITIES		
Accounts payable	\$ 15,470	\$ 135,890
Accrued expenses	11,702	36,698
Accrued payroll and vacation obligation	136,097	227,486
Payroll withholdings & taxes	47,533	146,783
TOTAL CURRENT LIABILITIES	\$ 210,802	\$ 546,857
TOTAL LIABILITIES	210,802	546,857
PARTNERS' EQUITY	\$ 4,890,757	\$ 3,630,245
TOTAL LIABILITIES & PARTNERS' EQUITY	\$ <u>5,101,559</u>	\$4,177,102

The accompanying notes and accountant's report should be read with these financial statements.

## NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDING DECEMBER 31, 2008 AND 2007

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### **ORGANIZATION - DOWNER & COMPANY, LLC**

Downer and Company was formed as a partnership on February 1,1984. On December 27, 1998 the partnership became a limited liability company under the name of Downer & Company, LLC. The Company offers investment banking services to corporate clients to assist with the implementation of corporate development programs of acquisition, merger, divestiture, and joint venture.

#### **ACCOUNTING METHOD**

For tax purposes, the Company reports income and expenses using the cash basis method of accounting. For financial reporting purposes, the Company uses the accrual basis of accounting.

#### **INCOME TAXES**

No provision for income taxes is shown in the financial statements because the Company is a limited liability company. As such, taxable income or loss passes directly to the partners.

#### PROPERTY AND EQUIPMENT

Property and equipment are stated at cost. Depreciation is provided over the estimated useful life of of the related asset, principally on the straight-line method. Office equipment, leasehold improvements, and computers were disposed of during 2008 and 2007 and no gain was realized.

#### **PENSION PLAN**

In 2002, the Company established a revised defined contribution standard 401(k) profit sharing plan as its only pension plan. The new plan continues to cover substantially all of the Company's US based employees by adopting the profit sharing and 401(k) provisions of the Company's existing plans while terminating the money purchase plan effective February 28, 2002.

Under the old and the new plans, profit-sharing contributions were made at the discretion of the Company. For the years ended December 31, 2008 and 2007, there were profit-sharing expenses paid of \$ -0- and \$ 285,702 respectively. Under the new plan, the Company chose to continue to match an employee's contribution to the 401(K) plan at the same rate (as in prior years) of \$.56 2/3 per dollar contributed up to 6% of the employee's W-2 wages. For the years ended December 31, 2008 and 2007, the amounts of 401 (k) matching contribution expenses were \$ -0- and \$11,905 respectively.

#### **CASH AND CASH EQUIVALENTS**

Cash equivalents are carried at cost which approximates fair value. Cash equivalents are highly liquid financial instruments with an original maturity of three months or less.

#### **ESTIMATES**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDING DECEMBER 31, 2008 AND 2007

#### **CURRENCY TRANSLATION**

Transactions undertaken in foreign currencies are translated into US dollars at approximate exchange rates prevailing at the time the transactions occurred.

#### 2. ACCOUNTS RECEIVABLE

On December 31, 2008 and 2007, accounts receivable consisted of \$ 3,143,531 and \$ 3,008,108. The company uses the direct write off method of accounting for bad debts. There were no amounts written off in 2008 or 2007 against income. Since December 31, 2007, the Company was involved in a lawsuit with a client to collect an amount of \$ 1,552,000. Management cannot predict the outcome of the lawsuit and believes that losses, if any, resulting from these matters would not have a material effect on the financial position of the company.

#### 3. NET CAPITAL REQUIREMENT

The Company is subject to the Uniform Net Capital requirements of the Securities and Exchange Commission under Rule 15c3-1 of the Securities Exchange Act of 1934, which requires the maintenance of minimum net capital of \$14,053. At December 31, 2008, the Company's net capital was \$1,325,926.

#### 4. LEASE OBLIGATIONS

The company signed a lease on 2-4-04 for a new office location in Boston beginning 8-1-04 and expiring on 7/31/09. The basic rent was \$17,500 monthly for 5 months, \$17,793 monthly for five months, with increases to \$25,700 monthly for thirteen months, and \$27,535 monthly for 42 months. Additional expenses for maintenance and taxes are due during the life of the lease.

The company signed a lease for a new office in Paris effective March 2007 and expiring in 36 months. The basic rent is \$47,355 per quarter payable on the first of each quarter.

The minimum annual rental commitments under the Company's operating leases for offices is as follows:

	<u>Boston</u>	<u>Paris</u>	<u>Frankfurt</u>	
2009	192,745	185,791	78,684	
2010		193,575	78,684	
2011		48,721	,	

#### 5. INVESTMENTS

The Company has made a number of investments in private securities for which there is no market. The value of investments as at December 31, 2008 and 2007 is:

	<u>2.008</u>	<u>2.007</u>
J & R Founders Fund	49,462	49,462

# NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDING DECEMBER 31, 2008 AND 2007

#### 6. INSURED CASH

The Company maintains its cash balances at various banks and financial services companies.

Accounts at the banks are insured by the Federal Deposit Insurance Corporation up to \$250,000.

Accounts at the financial services company are insured by the Securities Investor Protection Corporation up to \$500,000. A summary of the total insured and uninsured balances is as follows:

December 31,	2,008	<u>2,007</u>
Total cash	1,560,532	789,312
Portion insured	675,618	410,254
Uninsured balance	884,914	379,058

# COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1

## DOWNER & COMPANY, LLC

CASH	\$	1,560,532
LESS: TOTAL LIABILITIES		
(AGGREGATE INDEBTEDNESS)		
ACCOUNTS PAYABLE		15,470
ACCRUED EXPENSES ANDPAYROLL		147,799
PAYROLL WITHHOLDINGS & TAXES		47,533
HAIRCUT ON FOREIGN CURRENCY	_	23,804
	\$	234,606
ALLOWABLE NET CAPITAL	\$	1,325,926
NET CAPITAL REQUIREMENT	\$	14,053
EXCESS CAPITAL	\$	1,311,873

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS PURSUANT TO RULE 15c3-3 AND INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

**DOWNER & COMPANY, LLC** 

The Company is not required to maintain a "Special Reserve Bank Account for the Exclusive Benefit of Customers," as it is exempt from Rule 15c3-3 under the provisions of paragraph (k) of that Rule at December 31, 2008

## STATEMENT PURSUANT TO RULE 17a-5(d)(4)

## DOWNER & COMPANY, LLC

The computation of net capital under Rule 15c3-1 included in this audited report reflects net capital of \$ 1,325,926. The computation included in the Company's corresponding unaudited Form X-17a-5, Part IIA filling as of December 31, 2008, and its reconciliation to the audited report, is as follows:

(1) Company's unaudited computation of net capital	\$ 1,325,926
(2) Increase in current liabilities	\$ 0
(3) Company's audited computation of net capital	\$ 1,325,926